

A BRIEF INTEGRATED VEHICLE MANAGEMENT OVERVIEW AND A NEW LAST MILE STRATEGIC APPROACH

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A new Last Mile strategic approach

BSM is a global/local mobility service provider







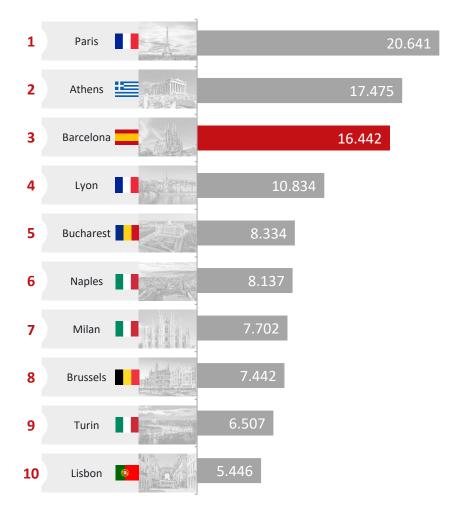
CHAPTER 2

A brief integrated vehicle management overview

A new Last Mile strategic approach

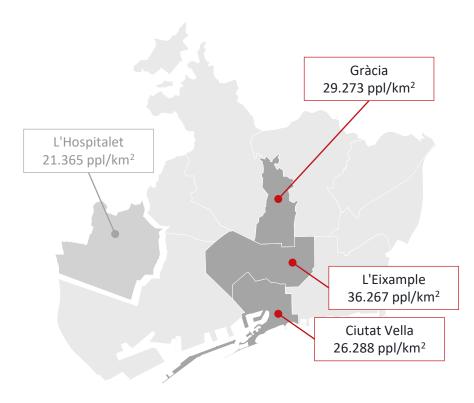
Since Barcelona is one of the densest cities in Europe, it's critical to properly manage last mile distribution in order to mitigate congestion, air pollution and other externalities

TOP-10 densest cities in Europe over 0,5M population (ppl/km²)



Source: Eurostats, Barcelona City Council

Population density in Barcelona by district (ppl/km²)

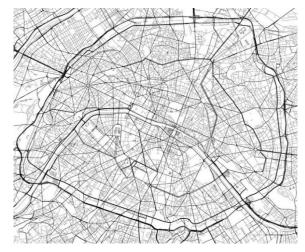


- Three districts in Barcelona -L'Eixample, Ciutat Vella and Gràcia- account for 30% of the city's population, 58% of hotel beds, 32% of shops, but only 16% of the surface.
- L'Hospitalet, a city of 260.000 inhabitants that borders with Barcelona, is considered the densest city in Europe. In some neighborhoods, the population density exceeds 50.000 ppl/km².





Some districts in Barcelona have morphologically homogeneous structures, but this singular urbanism does not remove complexity





Paris

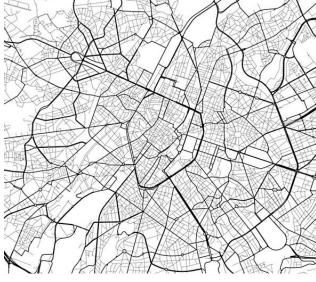


Barcelona

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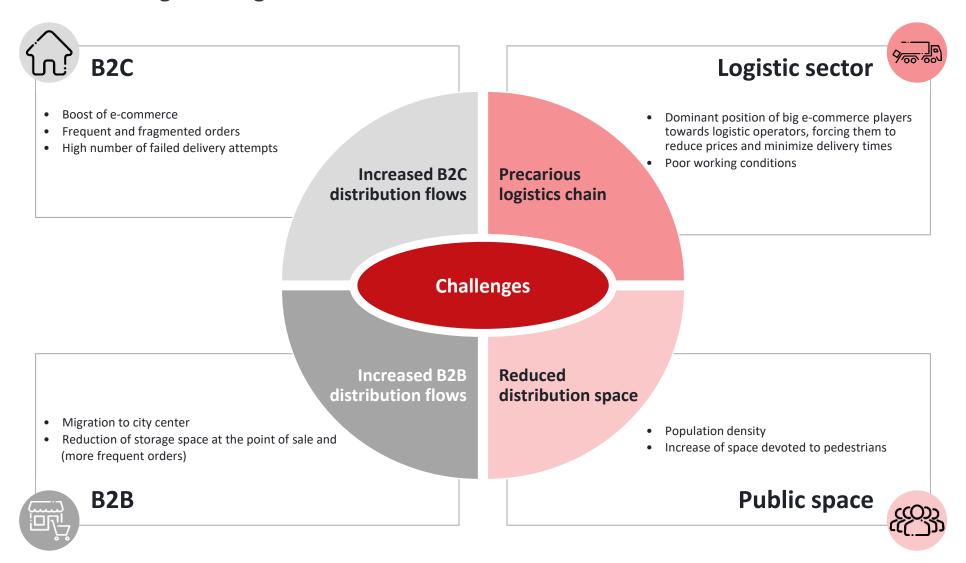
Athens







A number of factors related to B2C, B2B, the logistic sector and the public space are in the root of challenges facing last mile distribution in Barcelona







The Last Mile strategic approach is being built based on a set of values and priorities, summarized in 10 dimensions, that are aligned with a specific city model

Dimensions of the new Last Mile strategic approach

Economic model

A more sustainable and dynamic economic model that reduces inequalities and promotes local trade.

Labor model

A labor model that generates decent and quality employment.

Sustainability

A sustainable city model based on green and circular economy.

Logistic model

A city model based on an efficient, innovative and sustainable Last Mile Distribution system, in harmony with local trade.

Mobility

A clean, effective and safe mobility model, in balance with urban logistics.

Distribució Urbana
de Mercaderies (DUM) Càrrega i descàr Camions, furgonetes i vehicles mixtes de dos seients Laborables de dilluns a divendres Validació via telemàtica obligatòri Temps màxim 30 minuts Codi Zona:

Public space

A city model based on a compact and polycentric structure and high quality public spaces.

Consumption model

A city model that raises consumer awareness and responsibility.

Innovation

A city model that generates a knowledge hub about urban logistics, in which technology, data and innovation are at the service of the city model.

Taxation

A fair taxation model that promotes a clean city, a smooth mobility and high quality public spaces.

Governance

A city model based on a coordinated, transversal and integrative governance that catalyzes stakeholders' interests.





Concrete targets have been identified for each of the dimensions; targets have been classified as base. connector or strategic

Targets of the new Last Mile strategic approach T.19 T.20 T.21 Fluid, safe and Efficient logistics Quality labor disciplined mobility and distribution conditions T.17 T.18 T.16 Strengthened local Coexistence in the Sustainable logistics trade public space Strategic targets T.14 T.15 T.13 T.12 Global optimum Frequent and Rationalize last LMD taxation over individual effective mile distribution communication optimum T.11 T.10 T.9 T.8 Training and LMD solutions Facilitate supply to Innovation in the attractive for continuing local businesses logistics sector citizens education T.6 **T.7** Public space Fleet optimization transformation **Connector targets** T.4 T.2 T.3 T.1 T.5 Understand Transversal LMD Public-private Private Data collection and citizens and raise leadership partnership collaboration analysis their awareness **Base targets**



A set of KPI's have been defined for each of the targets in order to measure performance

Examples of KPI's for each target





T.19 Fluid, safe and disciplined mobility

- Percentage of return deliveries
- Percentage of deliveries that require a second trip
- Number of accidents that involve LMD vehicles
- Number of undisciplined LMD vehicle stops

T.20Efficient logistics and distribution

- Number of microplatforms, pick-up points and lockers
- Percentage of home deliveries
- Number of LMD movements per day
- Number of local businesses using shared distribution systems

T.16Sustainable logistics

- Percentage of electric vehicles over the total LMD fleet
- Number of charging stations
- Percentage of emissions coming from the LMD sector

T.17 Strengthened local trade

- Percentage of local businesses selling online
- Ratio offline/online sales for local businesses
- Percentage of empty retail units



In practical terms, targets will be achieved through the implementation of a set of initiatives; priority will be given to those impacting more targets at the same time

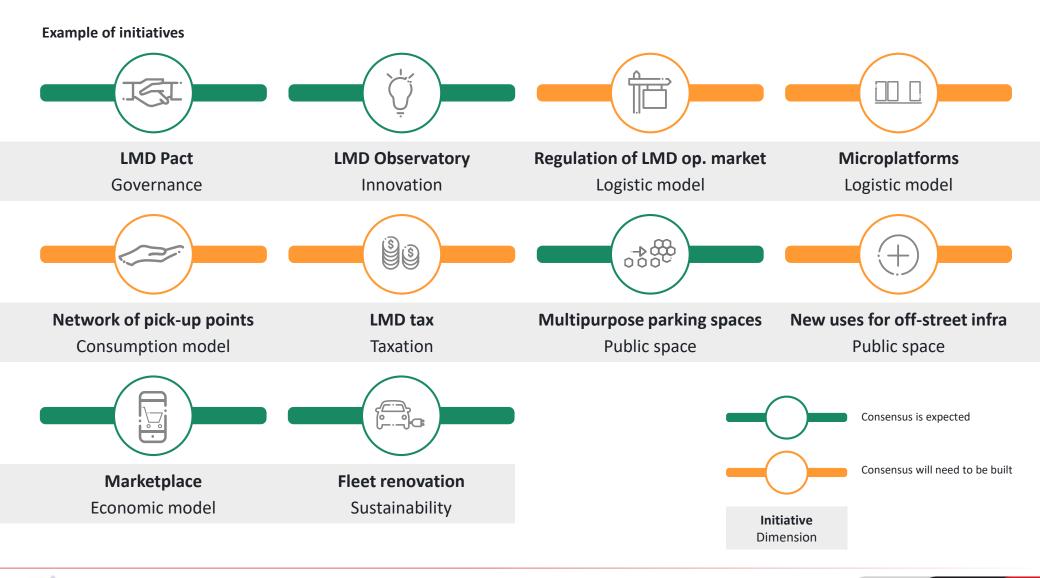
Top initiatives, sorted by the number of targets in which they have a significant impact

	#	Initiative	Impact on targets	
KI	I-1	LMD Pact	All of them	
	I-2	LMD Observatory		
	I-3	Regulation of LMD operators market		
	I-4	Microplatforms		
(F)	I-5	Network of pick-up points		
	I-6	LMD tax		
→ 6000	I-7	Multipurpose parking spaces		
\bigoplus	I-8	New uses for off-street infrastructures		Strategic targets
	I-9	Marketplace		Connector targets
	I-10	Fleet renovation		Base targets





Some of the initiatives will find consensus easier than others





THANK YOU



B:SM

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