

English Translation of the Letter of AIPARK from March 30, 2020

Rome, 30th March 2020

Letter to The Prime Minister, The Minister of Finance, The Minister of Transport, The President of the National Association of Local Administrations.

AIPARK, the Italian Association of Parking and Mobility Operators, represents the most important operators in the sector at the national, public and private level. Our sector is professionally competent in both managing on and off-street parking facilities, as are the suppliers in our service chain, a sector that involves, directly and indirectly, more than 300,000 employees. We wish to represent the following in the name and on behalf of our associates.

Companies in our industrial sector suddenly found themselves facing the enormous social and economic impact of the crisis caused by the Coronavirus pandemic, but are active with a great sense of civil responsibility. Aware of the essential role of a strategic sector such as the Transport sector, in which our business is part of, we confirm our commitment to ensure the service, keeping parking infrastructures and support systems accessible and functioning in full compliance with the framework of the measures issued by government. This includes the adoption of suitable measures to guarantee the safety of people, in compliance with the Safety Protocol of March 14. The single service contract obligations are however subject to specific indications issued by Authorities and granting bodies (Regions, Municipalities, ENAC, hospital companies, Port Authorities, etc.) and not a decision of the single operator.

In the current context characterized by the existence of measures for social distancing, with the population observing the obligation to stay at home if not for needs of strict necessity, and by the substantial lock down of industrial, commercial and service activities, we emphasize the heavy crisis situation that has arisen in our sector. The drastic and sudden contraction in the volume of activities, directly related to the sudden reduction in vehicular traffic and transport services, recorded a drop in the utilization coefficients of parking structures and parking areas and the consequent revenues, with decreases of over 90 % on average compared to the same period of the previous year, and a further contraction trend in the last 2 weeks.

Considering the nature of our service sector, revenues mainly contribute to covering operating costs, as well as ensuring the reimbursement of capital invested for investments, no less important as many of the activities are covered by debt. The parking companies, of which the majority are either operating with concessions or service contracts with Public Administrations, are suffering and are exposed to the risk of economic and financial collapse. The detrimental effects that could derive from the payment of the salaries of the employees and - to strive - the protection of the jobs, the payment of the rents, operating fee obligations, maintaining the assets and security all provided for by the existing agreements and the tariff capacity, are evident.

The sanitary nature of the emergency and its methods of spreading suggests that the easing of the restrictive measures, when the conditions for overcoming the acute phase will be achieved, will not be sufficient to guarantee - in the short term - normalization of the activities. At present, the scenarios that companies are referring, based on the information available, simulate a gradual and progressive recovery of activities beginning during the following month of June. Whilst subsequently relying on a recovery of the situation before the first half of 2021, a return to "normal" does not appear possible before the next 9-12 months. To cater for this situation, in addition to the right to

access business support measures indicated in the Legislative Decree no. 18 of 17/03/2020, which we consider a first important signal from the Government, support needs to be extended to the entire period of the emergency. This amount is insufficient to cope with the immediate liquidity losses generated by the disruption of the cash-payment dynamics, we ask that it be extended to all companies in the sector, independently of their size:

- suspension of the payment of fees / contractual obligations for all car parks in structure and on the surface;
- suspension of the payment of any tax, levy or debt, for various reasons for public administrations;
- suspension of the payment of fees for the repayment of mortgages or loans;
- the commitment by all the Administrations / entities granted to negotiate suitable measures for the rebalancing of concession contracts;
- specific measures of access to credit, guaranteed by the State.

Ours is a call to free up liquidity as a priority and instantly, in order to prevent this situation from producing irreversible consequences for businesses.

Finally, we take this opportunity to offer full availability to receive requests for temporary different uses of the managed infrastructures, to integrate the support for the fight against the ongoing health emergency, which involves the whole country.

Grateful for your attention that we are confident you will dedicated to our request, we send our most respectful greetings.

AIPARK

The Secretary General
Laurence A. Bannerman